# POZNAN UNIVERSITY OF TECHNOLOGY



EUROPEAN CREDIT TRANSFER AND ACCUMULATION SYSTEM (ECTS) pl. M. Skłodowskiej-Curie 5, 60-965 Poznań

# **COURSE DESCRIPTION CARD - SYLLABUS**

Course name Business planning

#### Course

Field of study	Year/Semester
Engineering Management	1/1
Area of study (specialization)	Profile of study
Enterprise Resource and Process Management	general academic
Level of study	Course offered in
Second-cycle studies	Polish
Form of study	Requirements
part-time	elective

# Number of hours

Lecture 10	Laboratory classes	Other (e.g. online)
Tutorials 10	Projects/seminars	
Number of credit points 2		

#### Lecturers

Responsible for the course/lecturer:

Ph.D., Eng. Edmund Pawłowski

Responsible for the course/lecturer:

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Faculty of Engineering Management

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#### Prerequisites

Management Basics, Financial Accounting



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# **Course objective**

teaching methodology and developing skills for designing and evaluating investment projects

# **Course-related learning outcomes**

#### Knowledge

has in-depth knowledge of methods and tools for modelling information and decision-making processes -[P7S\_WG\_02]

has knowledge of the links existing in network organisations (corporations, holdings, clusters, etc.) and in-depth knowledge of organisational relations between organisational units of the enterprise and virtual units - [P7S\_WG\_06]

#### Skills

is able to forecast and modelling complex social processes involving phenomena from different areas of social life (cultural, political, legal, economic) using advanced management methods and tools - [P7S\_WG\_02]

has ability to propose solutions to a specific management problem and to carry out a procedure to resolve it themselves - [P7S\_WG\_04]

#### Social competences

is aware of the interdisciplinary knowledge and skills needed to solve complex problems of the organisation and the need to create interdisciplinary teams -[ P7S\_KK\_01]

be able to recognise the cause-and-effect relationships in achieving the objectives and rank the importance of alternative or competing tasks - [P7S\_KK\_02]

## Methods for verifying learning outcomes and assessment criteria

#### Learning outcomes presented above are verified as follows:

The knowledge of the lectures is verified during the written test. Written test in two versions: 1/5 open questions, 2/10 multiple-choice test questions. Maximum number of points = 100. Positive score from 65 points.

Knowledge from the exercises is verified by defending the project

## **Programme content**

The essence and functions of business planning. Methodology of annual business planning of the company. Procedures for designing new business ventures: creating a new company, planning investment ventures in existing companies. Standards of technical, organizational, marketing and financial planning of business ventures.

## **Teaching methods**

1. lecture: Monographic lecture, case studies

2 Exercises: multimedia presentation illustrated with examples given on the board and project execution

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# **Bibliography**

#### Basic

1. Hurdle. The Book on Business Planning, Berry Tim, PaloAlto Software, Inc , USA, 2006.

2. Pawłowski E., Pawłowski K., Trzcielińska J., Trzcieliński S. Projektowanie biznesu i ocena przedsięwzięć inwestycyjnych. Wyd. Politechniki Poznańskiej, Poznań, 2010.

3. Rogowski W. Rachunek efektywności przedsięwzięć inwestycyjnych. Wyd. Oficyna Ekonomiczna, Warszawa, 2004.

4. Bednarski L, Analiza finansowa w przedsiębiorstwie, PWE, Warszawa, 2006.

5. Sierpińska M., Jachna T.Ocena przedsiębiorstwa według standardów światowych. PWN, Warszawa, 2007

#### Additional

1. Filar E., Skrzypek J., Biznesplan , Wydawnictwo poltex, W-wa 2005

#### Breakdown of average student's workload

	Hours	ECTS
Total workload	50	2,0
Classes requiring direct contact with the teacher	20	1,0
Student's own work (literature studies, preparation for	30	1,0
laboratory classes/tutorials, preparation for tests, project		
preparation) <sup>1</sup>		

<sup>&</sup>lt;sup>1</sup> delete or add other activities as appropriate